



James O. Coleman

ERA Brokers Consolidated

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Education

Graduate of Utah State University

Law and Business Graduate Courses Utah State University & University of Utah

QUALIFICATIONS & DESIGNATIONS

Full-time real estate professional since 1975

1998 Utah CRS Agent of the Year

Accredited Buyer Representative (ABR)

Accredited Buyer Representative Manager (ABRM)

Certified Residential Specialist (CRS)

Distinguished Real Estate Instructor (DREI)

Graduate REALTOR Institute (GRI)

Real Estate Cyberspace Specialist (RECS)

Resort & Second-Home Property Specialist (RSPS)

Senior Real Estate Specialist (SRES)

Courses and Seminars in Real Estate Law, Tax Law, Appraisal, Finance, Exchanging, Management, Residential, Investment and Commercial Sales

Million Dollar Club Life Member B Two Boards

National Association of REALTORS

Utah Association of REALTORS

Washington County Board of REALTORS

National Real Estate Educators Association

Certified Real Estate Instructor

Distinguished Real Estate Instructor (DREI), by National Real Estate Educators

Association

National Association of Real Estate Editors

COMMUNITY SERVICE

Rotary International District 5420 Governor

President, St. George Rotary Club

Executive Director, Dixie Rotary Bowl six years

St. George Industrial Development Council

Director, Washington County Fair Board

School Board Foundation

Grafton Heritage Partnership Project Director

St. George Boulevard Rebuild Community Correlation Team Chair

TO MY CLIENTS, CUSTOMERS, AND ASSOCIATES

MY GOAL:

100% Service Satisfaction

I desire success with totally satisfactory results for every transaction.

I will give and do my best to assure Superior Service and Successful Sales Performance.

I WILL:

Listen

Strive to understand

Be responsive to your ideas and recommendations

Be forthright with information and answers

Communicate openly and fairly

Provide helpful suggestions and recommendations

Maintain regular transaction updates

Cooperate with other professionals

Fulfill my commitments

Do all I can to assure proper transaction completion

Work to earn your repeat and referral business

I AM:

A highly trained real estate professional licensed to provide superior sales and marketing service to sellers and buyers of real property.

Dedicated to professionalism and committed to excellence.

I AM NOT:

Everything for everyone. While I may have knowledge and/or experience about specialty areas, my license does not authorize me to deal with or provide counsel or services connected with them.

MY PERSONAL STATEMENT

FOR ULTIMATE PERFORMANCE, PEACE OF MIND, AND SUCCESSFUL ACCOMPLISHMENT

Maintain a personal continuing education program.

Seek wise counsel from others.

Employ qualified assistants.

Associate with those who possess and demonstrate high standards of moral conduct and integrity.

Respect and be tolerant of the opinions and beliefs of others.

Be slow to complain, criticize, and condemn but praise and promote righteous principles.

Be liberal with my time, effort, and means to build others and establish a better living environment.

Make decisions consistent with restored truths and correct principles.

Live in harmony with Divine Power to qualify to be prompted and directed in all matters of my personal life and business dealings.

Espouse that which is virtuous, Holy, lovely, and beautiful, of high regard and positive reputation, praiseworthy and of good report.

Support and sustain family.

Establish friendships and meaningful lasting relationships and associations.

Let service to others prevail over self-interest.

Initiate and exert positive effort to eliminate unrighteous, unwholesome, and evil behavior and conduct.

Maintain a balanced perspective about life activities and keep a clear focus on my values and priorities with an optimistic outlook and a positive mental attitude.

Remember the worth of others and look for good in them.